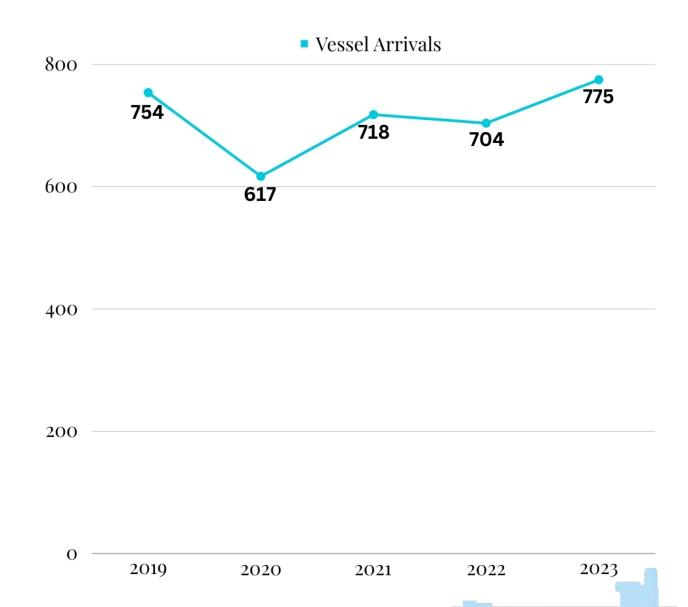


By the Numbers: 2023

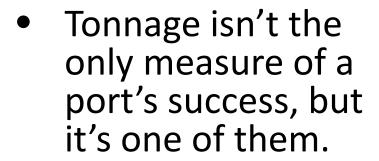
Jayson Hron | communication and marketing director

duluthport.com

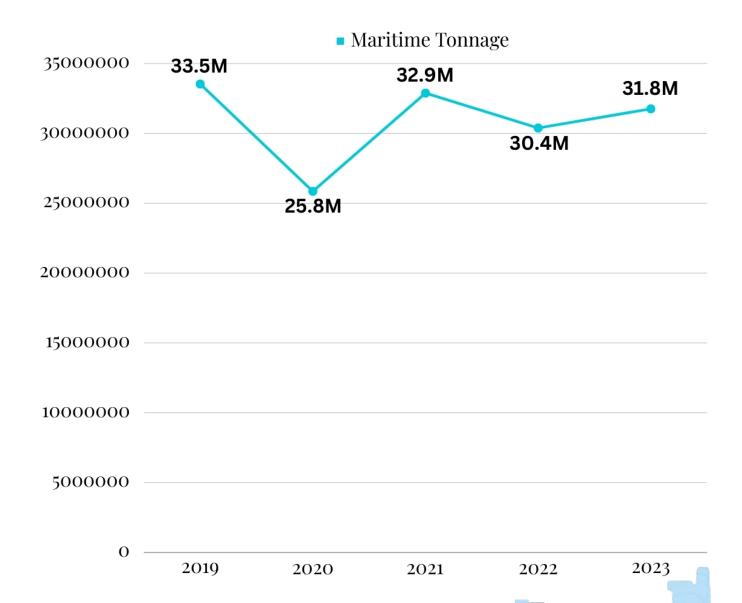
- Common theme:
 Rebounding from the COVID
 lockdowns of 2020.
- 2023: Most vessel arrivals since 2018.
- Heavily weighted toward lakers (salties only 6.5% of the total in 2023).







- 4.5% above last season.
- 0.1% above the fiveseason average.
- Season-over-season gains across eight cargo categories.



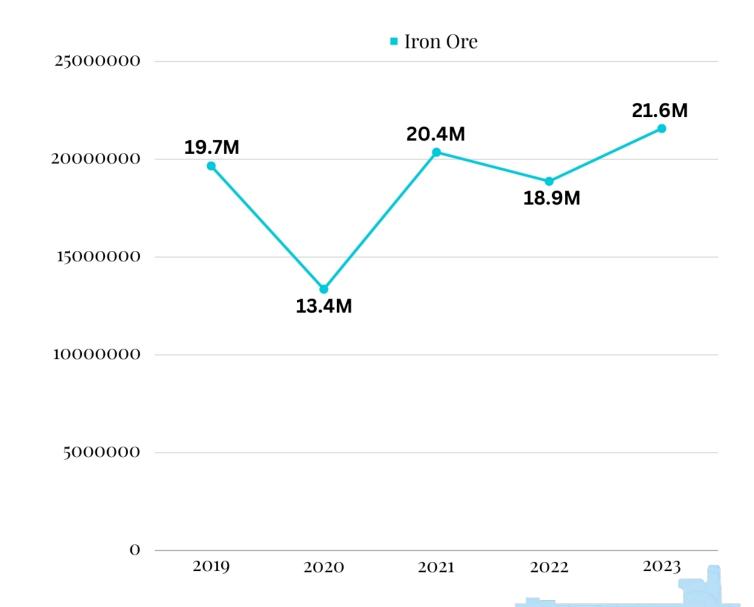


 Excellent season for iron ore. Up 14.3% compared to 2022; up 12.6% over the five-season average.



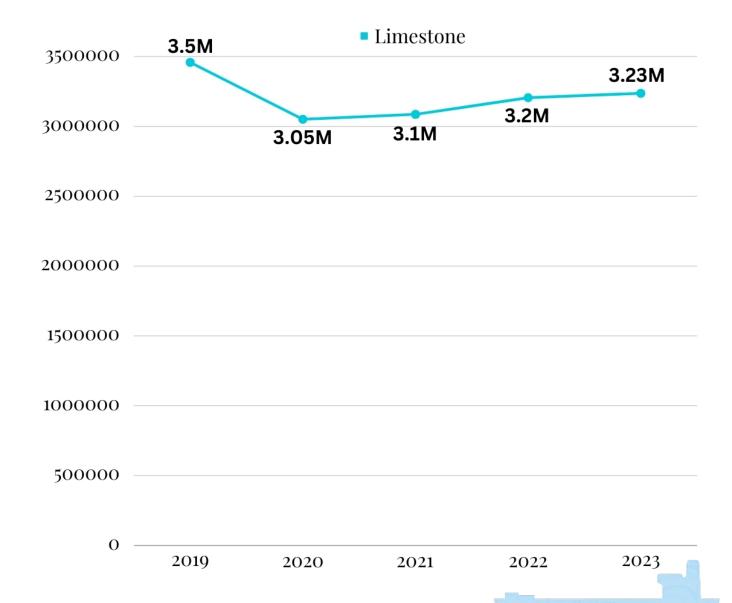
Most in a single season since 1995.

- January 2024: Most in a January since at least 2003.
- Domestic: up 11% compared to 2022. Export: up 22%



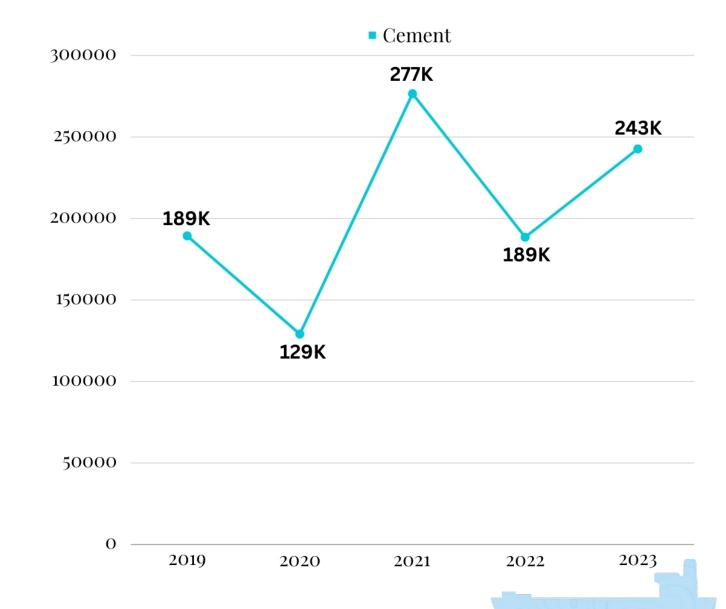


- A very versatile cargo.
- 1% above last season.
- 0.15% below the five-season average.



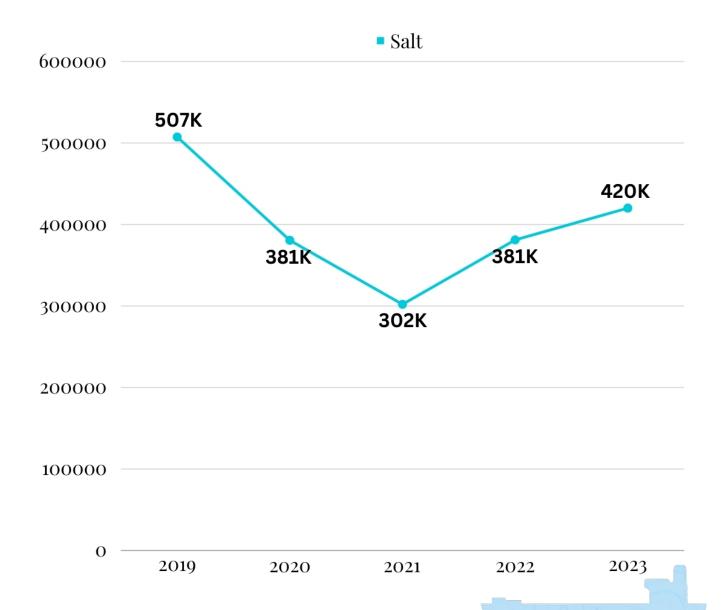


- Infrastructure
 projects near and
 far help drive
 cement tonnage.
- 29% above last season.
- 31.1% above the five-season average.



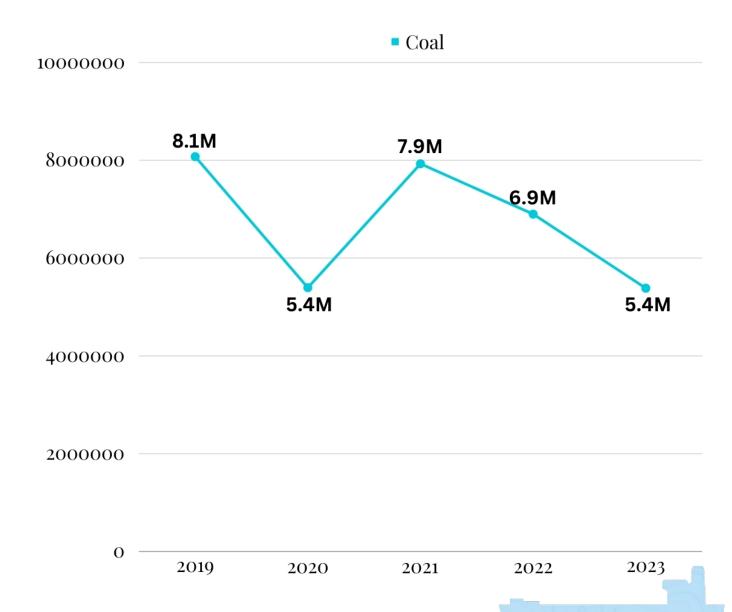


- Last year's snow: Where did it go?
- 10% above last season.
- 15.4% above the five-season average.



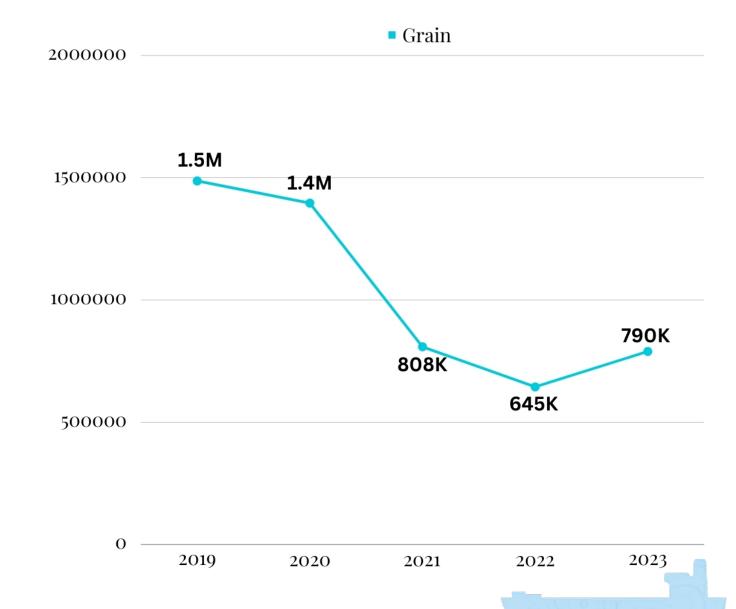


- Curtain drawing on coal's second act?
- From 2005-2010, coal tonnage exceeded iron ore.
- 22% below last season.
- 28% below the fiveseason average.





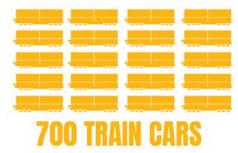
- Strong rally in Q4
 2023.
- A very cost- and weather-sensitive cargo.
- 22.5% above last season.
- 29% below the five-season average.

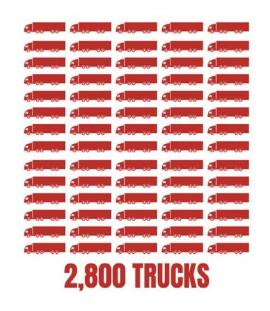


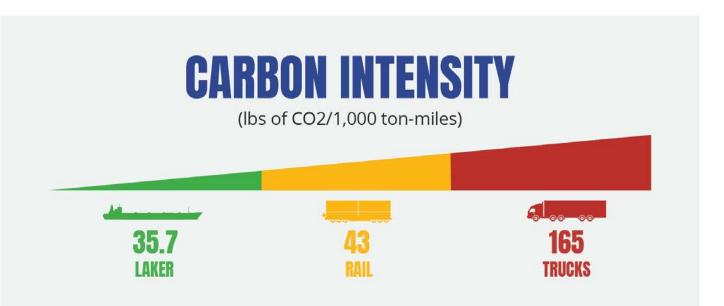


CARRYING 70,000 TONS OF BULK CARGO REQUIRES













Other 2023 headlines of note:

- New trans-Atlantic monthly liner service debuts; first since late 1970s.
- Hansen-Mueller purchases, reactivates Duluth Elevator A.
- Longest international season ever.
- Record wheat shipment.
- Eight ships wintering in Duluth-Superior; most since 2016-17.





