Vessel Liner Service Comes to Duluth

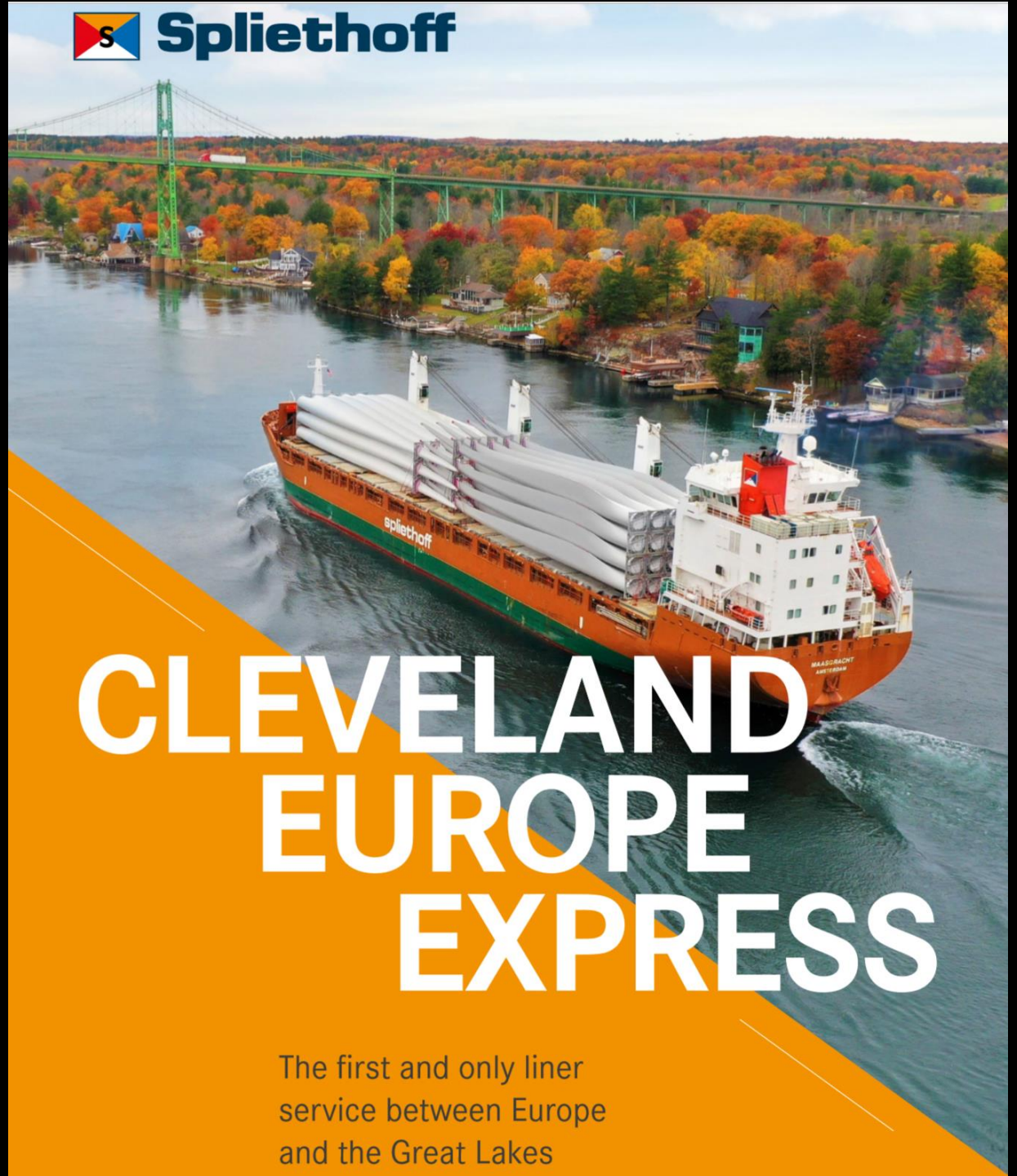
DULUTH - SUPERIOR
Metropolitan Interstate Council

Harbor Technical Advisory Committee

DULUTH
CARGO CONNECT

Containers on the Great Lakes

June 2022 HTAC Presentation



One For The Books – Much Work Ahead

Much Work Ahead …

FOR A
SUSTAINABLE
FUTURE
WARTSILA
VIKING
370361

FAGELGRACHT
MAERSK
MAERSK SEALAND

CRANE NO.2
NMF
TUG
TUG

Monthly Duluth - Antwerp Liner Service

Duluth - Antwerp Liner Service

What is liner service?

- *Vessel liner service is a shipping service that operates to a regular schedule visiting a fixed loop of ports using one or more ships*

What is the alternative?

- *Chartered vessels used for a specific shipment or cargo typically connecting two ports on a non-recurring basis*

Duluth - Antwerp Liner Service

Benefits of Liner Service

- *Predictability of schedule*
- *Capability to handle a diverse mix of commodities*
- *Parceling – economically advantageous for less than shipload shippers*

Duluth - Antwerp Liner Service

Spliethoff Key Facts & Figures

- *Established in 1921 as a shipbroker*
- *Head Office in Amsterdam – global representation*
- *120 vessels*
  - *12 to 23,000 DWT*
  - *50 have cranes from 40 to 360 tons lifting capacity*
- *360 office staff*
- *1,850 seagoing staff*
- *Specialize in breakbulk, project, heavy-lift, containers and RORO*
- *Companies in the group: Transfennica, BigLift, Wijnne & Barends, Sevenstar*
- *Door-door logistics offered*
- *Pool of 5,000 containers (20'/40'/45')*

Duluth - Antwerp Liner Service

What does it mean for shippers in our region?

- *Regular vessel sailings linking to North Europe direct by water*
- *Avoidance of coastal congestion/reduction of land transportation distances*
- *More customer friendly service*
- *Cost efficiencies*
- *Ultimately, to expand sourcing and sales markets*

Duluth - Antwerp Liner Service

What does it mean for our terminal?

- *Potential to grow overall annual tonnage*
- *Ability to attract new customers and new commodities*
- *Ability to demonstrate our geographic reach as the farthest inland port in North America*

Fort McMurray
Edmonton
Calgary
Winnipeg
Billings
Fargo
Duluth/Superior
Minneapolis/St. Paul
Green Bay
Casper
Sioux Falls
Madison
Des Moines
Omaha
Denver
Lake Superior
Lake Huron
Lake Michigan
Lake Ontario
Lake Erie

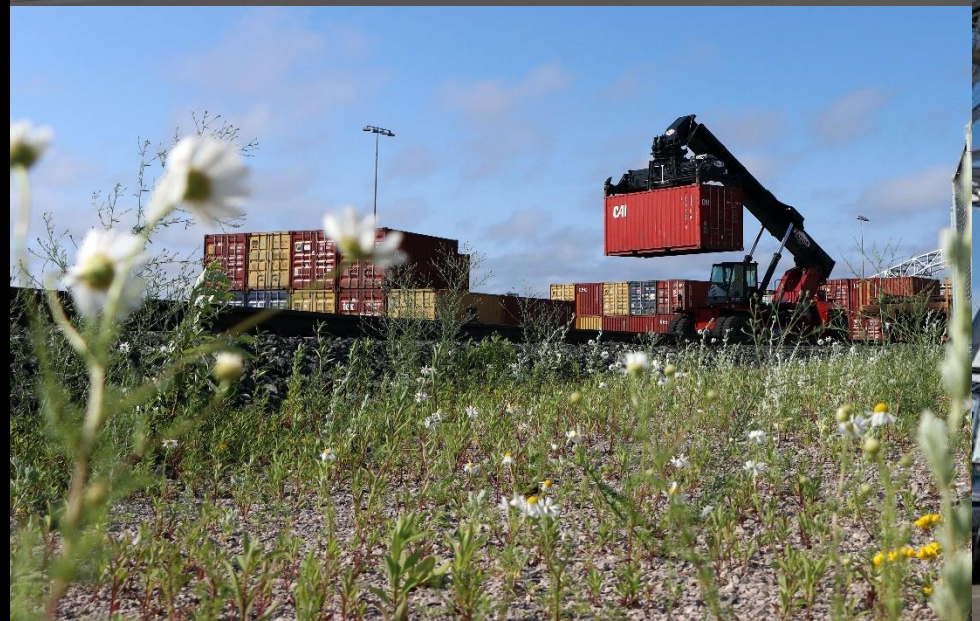
First Voyage Recap

Import Summary

- *Power plant equipment from Spain bound for WA State (23 pieces)*
- *21 x 20’ containers from Belgium for MN*
- *Ag equipment from Germany to IA (1 piece)*

Export Summary

- *Compressor equipment from Alberta to Uzbekistan (39 pieces)*
- *1 x 40’ container from WI to Rotterdam*



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Thank you!